



GREATER BELOIT AREA

CONTACTS

**Greater Beloit Economic Development Corporation
100 State St.
Beloit, WI 53511
608-364-6610**

July 2009

Experts often point out that attracting a new business or helping an existing business expand is the result of a lot of hard work and cooperation between various interests in the community. The reverse is also true – that having a cooperative network of individuals, organizations, and government agencies working together to promote economic development often leads to successful economic development projects.

One of the first steps in building a network for economic development is knowing whom to call to answer a particular question. Who knows where the available industrial sites are located? Where do you go to get a set of building plans approved? What are the financing alternatives for a particular development project? Success in economic development requires knowing the answers to these types of questions, or knowing where to call to get the answers.

Following are some of the key contacts for economic development. It is not a comprehensive list, but it can help build the “economic development network” in Beloit.

FEDERAL CONTACTS

The federal government is often the place to start when seeking information on new business development projects. From needing an Employer Identification number from the Internal Revenue Service to filing reports on employee safety, the federal government affects the way companies do business.

- **Internal Revenue Service**
1-800-829-1040
www.irs.ustreas.gov
- **U. S. Department of Labor Occupational Safety and Health Administration**
4802 E. Broadway
Madison, WI 53716
1-608-441-5388
www.osha.gov
- **U. S. Wage & Hour Division**
740 Regent St., Suite 102
Madison, WI 53715
1-608-441-5221
1-866-487-9243
www.dol.gov
- **Social Security Administration**
222 N. Academy St.
Janesville, WI 53548
1-608-752-1399
1-800-772-1213
www.socialsecurity.gov

WI STATE CONTACTS

The agency with the primary responsibility for business development assistance is the Department of Commerce. The Department’s area development consultants are available to work with businesses that are seeking industrial sites. In addition, the Department has a one-stop permit assistance program and a small business ombudsman. Forward Wisconsin is the primary economic development marketing agency for Wisconsin.

- **Department of Commerce**
P.O. Box 7970
Madison, WI 53707-7970
1-608-266-1018
www.commerce.wi.gov

Permitting Assistance
HELP Business Line
1-800-435-7287

General Assistance
Mary Perry
Area Development Manager
1-414-220-5368
mperry@commerce.state.wi.us

Safety and Buildings
Rick Merkle
1-608-266-3037
umerkle@commerce.state.wi.us
- **Forward Wisconsin**
Eugene Randolph
201 W. Washington, Suite 500
Madison, WI 53703-2796
1-608-261-2500
www.forwardwi.com

WI STATE REGULATORY AGENCIES

Any new business coming into the State of Wisconsin and existing businesses that expand will come in contact with several State agencies. Beginning with building plan review by the Department of Commerce, to filing a corporate income tax return with the Department of Revenue, a business will need to make contact with several different state agencies.

- Department of Natural Resources
2514 Morse St.
Janesville, WI 53545
1-608-743-4800
www.dnr.state.wi.us

Air Quality
Brian Barbieur
1-608-743-4843
brian.barbieur@wisconsin.gov

Water Quality
Ann Bekta
1-608-743-4845
ann.bekta@wisconsin.gov

Lands Leader
Mary Ann Buenzow
1-608-743-4835
maryann.buenzow@wisconsin.gov

South Central Region
Ruthe Badger
3911 Fish Hatchery Rd.
Fitchburg, WI 53711
1-608-275-3266
ruthe.badger@wisconsin.gov
- Department of Workforce Development
P.O. Box 7946
Madison, WI 53707-7946
1-608-266-3131
www.dwd.state.wi.us

Apprenticeship & Training
1-608-266-3332

Equal Rights & Labor Standards
1-608-266-6860

Workers Compensation
1-608-266-1340

Unemployment Compensation
1-608-232-0678
1-800-UC-CLAIM (822-5246)

- Job Service Center
Mary Fanning-Penny
1900 Center Ave.
Janesville, WI 53545
1-608-741-3400
www.jobcenter.org
rockcounty@jobcenter.org
- Department of Transportation
P.O. Box 7986, Room 501
Madison, WI 53707-7986
1-608-266-3438
www.dot.state.wi.us
- Secretary of State
P.O. Box 7848
Madison, WI 53707-7848
1-608-266-8888
www.sos.state.wi.us

Trademark Registration
1-608-266-5653
www.sos.state.wi.us/trademark.htm
- Department of Revenue
Sales and Withholding Taxes
P. O. Box 8949
Madison, WI 53708-8949
1-608-266-2772
www.revenue.wi.gov

Manufacturing Assessment
P. O. Box 8971
Madison, WI 53708-8971
1-608-266-7750
- Rock County Health Department
61 Eclipse Center
Beloit, WI 53511
1-608-364-2010

IL STATE CONTACTS

The agency with the primary responsibility for business development assistance is the Department of Commerce. The Department's area development consultants are available to work with businesses that are seeking industrial sites. In addition, the Department has a one-stop permit assistance program and a small business ombudsman. Rockford Area Economic Development Council is the primary economic development marketing agency for Illinois.

- Department of Commerce
James Thompson Center
100 W. Randolph
Chicago, IL 60601
1-312-814-7179
- Rockford Area Economic Development Council
100 Park Ave., Suite 100
Rockford, IL 61101
1-815-987-8118

IL STATE REGULATORY AGENCIES

Any new business coming into the State of Illinois and existing businesses that expand will come in contact with several State agencies. Beginning with building plan review by the Department of Commerce, to filing a corporate income tax return with the Department of Revenue, a business will need to make contact with several different state agencies.

- Department of Transportation
2300 S. Dirksen Parkway
Springfield, IL 62764
1-217-783-7820
- Workforce Development
620 E. Adams, 5th Floor
Springfield, IL 62701
1-217-785-6006
- Winnebago County Health Department
401 Division St.
Rockford, IL 61104
1-815-720-4000
- Department of Natural Resources
1 Natural Resources Way
Springfield, IL 62702
1-877-236-7529

- Department of Revenue
200 S. Wyman St.
Rockford, IL 61101
1-815-987-5210

TRANSPORTATION

Many new industries inquire about the availability of rail service to the area. Within Beloit, two different rail companies provide service. The contacts listed will be able to answer questions about the location of service, frequency of shipping and shipping costs. Airfreight service is available at the Rock County Airport.

- Union Pacific Railroad
Wayne Borg, Regional Manager
940 W. Frontage Rd., Suite 1200
Woodridge, IL 60517
1-800-346-1973
www.up.com

Land Lease/Property Management
Jim Harrel
1-402-544-8557

Property Sales
Mark Schulte
1-402-544-8593

Public Projects
Paul Farrel
1-402-544-8620

Signboard
Jan Bornholdt
1-402-544-8549

Track
John Herdzina
1-402-544-2254

Wire, Pipe, Road, Right of Entry
Connie Alvis
1-402-544-8553
- Iowa, Chicago & Eastern Canadian Pacific Railroad
140 N. Phillips Ave.
Sioux Falls, SD 57104
1-608-782-1200
www.icerail.com

- Rock County Airport
4004 S. Oakhill
Janesville, WI 53546
1-608-757-5768
www.co.rock.wi.us/dept/publicworks/airport/airport_services.htm

UTILITIES

Over the past decade, many of Wisconsin and Illinois' utility companies have become active supporters of local development projects. Utility companies have experienced professionals that work with expanding industries to locate suitable building sites. They will also work closely with local officials to develop marketing strategies to attract industry prospects. The district utility offices will be the primary contacts for businesses seeking information on specific power service capacities or costs.

- Alliant Energy
Bruce Kepner
Economic Development Specialist
4902 N. Biltmore Lane
Madison, WI 53707
1-608-458-5753
brucekepner@alliantenergy.com
- Rock County Electric Cooperative
Denny Schultz
2815 Kennedy Rd.
Janesville, WI 53547
1-608-752-4550
dennys@rcea.com
- SBC
Jeanine Fry
301 E. Milwaukee St.
Janesville, WI 53545
1-608-755-5589
jfl252@sbc.com

CITY OF BELOIT DEVELOPMENT CONTACTS

The City of Beloit has several agencies and organization that deal with development issues. Within City Hall, the City's Economic Development Department deals with expanding industries and development projects. The local Planning and Zoning Ordinance answers questions about local development regulations. Local development organizations include the

Greater Beloit Economic Development Corporation (GBEDC), Greater Beloit Chamber of Commerce, Visit Beloit, and the Downtown Beloit Association (DBA). The City of Beloit's website at www.ci.beloit.wi.us contains a wide variety of information on the City's demographics, business climate, and industrial sites and buildings.

- City Manager
Larry Arft
100 State St.
Beloit, WI 53511
1-608-364-6614
arftl@ci.beloit.wi.us
- Economic Development Director
Andrew Janke
100 State St.
Beloit, WI 53511
1-608-364-6610
jankea@ci.beloit.wi.us
- Community Development Director
Julie Christensen
100 State St.
Beloit, WI 53511
1-608-364-6703
christensenj@ci.beloit.wi.us
- City Engineer
Mike Flesch
2400 Springbrook
Beloit, WI 53511
1-608-364-6690
fleschm@ci.beloit.wi.us
- Electrical Inspector
Danny Anderson
100 State St.
Beloit, WI 53511
1-608-364-6658
andersonda@ci.beloit.wi.us
- Director of Housing Services
Tom Clippert
100 State St.
Beloit, WI 53511
1-608-364-6710
clippertt@ci.beloit.wi.us

- City Assessor
Dan McHugh
100 State St.
Beloit, WI 53511
1-608-364-6670
mchughd@ci.beloit.wi.us
- City Clerk
Carol Alexander
100 State St.
Beloit, WI 53511
1-608-364-6680
alexandc@ci.beloit.wi.us
- Director of Water Resources
Ed Ganser
2400 Springbrook
Beloit, WI 53511
1-608-364-2888
gansere@ci.beloit.wi.us
- Plumbing Inspector
Mitchell Genz
100 State St.
Beloit, WI 53511
1-608-364-6700
genzm@ci.beloit.wi.us
- City Attorney
Tom Casper
100 State St.
Beloit, WI 53511
1-608-364-6623
caspert@ci.beloit.wi.us
- Visit Beloit
Martha Mitchell
500 Public Ave.
Beloit, WI 53511
1-608-365-4838
martha@visitbeloit.com
- Downtown Beloit Association (DBA)
Kathleen Braatz
500 Public Ave.
Beloit, WI 53511
1-608-365-0150
kathleen@downtownbeloit.com
- Rock County Economic Development
James Otterstein
51 S. Main Street
Janesville, WI 53545
1-608-757-5598
otterste@co.rock.wi.us
- Rock Valley Business Park
7125 Windsor Lake Parkway
Loves Park, IL 61111
1-815-654-7722
- Women's Business Initiative Corporation
Julann Jatczak, V.P.
2300 S. Park St., Suite 4
Madison, WI 53713
1-608-257-5450
julann.jatczak@wbic.com
- UW Whitewater Small Business Development Center
Ronald Gayhart
402 McCutchan Hall
Whitewater, WI 53190
1-262-472-3217
gayhartr@uww.edu

ECONOMIC DEVELOPMENT AGENCIES

- Greater Beloit Economic Development Corporation (GBEDC)
Andrew Janke
500 Public Ave.
Beloit, WI 53511
1-608-364-6748
jankea@ci.beloit.wi.us
- Greater Beloit Chamber of Commerce
Amy Loudenbeck
500 Public Ave.
Beloit, WI 53511
1-608-365-8835
amyl@greaterbeloitcommerce.com

EDUCATIONAL INSTITUTIONS

- Beloit College
700 College St.
Beloit, WI 53511
1-608-363-2250
- Blackhawk Technical College
Pat Kempinski
PO Box 5009
Janesville, WI 53547-5009
1-608-757-7704
pkempinski@blackhawk.edu

COMMUNITY CONTACTS

- Town of Beloit
Bob Museum – Town Administrator
2871 Afton Road
Beloit, WI 53511
1-608-364-2981
rmusius.town.beloit@tds.net
- Town of Turtle
Roger Anclam, Chair
6916 S. County Road J
Beloit, WI 53511
townofturtle@charterinternet.com
- City of South Beloit
Marilyn Hartley – City Clerk
519 Blackhawk Blvd.
South Beloit, IL 61080
1-815-389-3023
m.hartley@southbeloit.org

GENERAL CONTRACTORS

- Corporate Contractors, Inc
655 Third Street, Suite 3000
Beloit, WI 53511
1-608-362-2912
- Klobucar Construction Company
Tom Ptacin
3140 E. County Road S.
Beloit, WI 53511
1-608-365-8123
- Mannheimer Construction Co.
David Tokelson
1500 East Gale Drive
Beloit, WI 53511
1-608-365-9406
- Mansur Homes
Dave Mansur
3820 Kennedy Rd
Janesville, WI 53545
1-800-622-5561, ext. 202
dmansur@mansurtrucking.com
- Martindale Construction Co.
Bruce Martindale
2826 Bartells Drive
Beloit, WI 53511
1-608-365-0871

- Ringland-Johnson Construction
Andy Rhead
1725 Huntwood Drive
Cherry Valley, IL 61016-9560
1-815-332-8644
- J.P. Cullen & Sons
Mark Cullen
330 E. Delavan Drive
Janesville, WI 53545
1-608-754-6601
- Yoss Construction
Bill Yoss
6100 Prairie Avenue
Beloit, WI 53511
1-608-754-6372
- Trans Environmental, Ltd.
8184 Starwood Dr.
Loves Park, IL 61111
1-815-885-4840

ARCHITECTS

- Angus-Young Associates
Jeff Hazelkamp
555 S. River
Janesville, WI 53545
1-608-756-2326
- Larson & Darby Group
Dan Roszkowski
4949 Harrison Ave, Suite 100
Rockford, IL 61108
1-815-484-0739

ENGINEERING AND SURVEYING FIRMS

- R. H. Batterman & Co.
Tom Nee
2857 Bartells Drive
Beloit, WI 53511
1-608-365-4464
- Combs & Associates
Ron Combs
109 W. Milwaukee
Janesville, WI 53545
1-608-752-0575

REAL ESTATE BROKERS

- Century 21 Affiliated
Dwight Kruse
120 West Grand Avenue
Beloit, WI 53511
1-608-365-4464
- McGuire Mears & Associates
400 Midland Court
Janesville, WI 53545
1-608-752-6325
- Point One Commercial Real Estate
Gary Seidel
215 W. Collingswood Dr
Beloit, WI 53511
1-608-362-8598
www.agencynet.us

MATERIAL SUPPLIERS/SUB- CONTRACTORS

- Ballou Masonry
William Ballou
626 Milwaukee Road
Beloit, WI 53511
1-608-365-2791
- Janesville Brick & Tile
Douglas Kelly
1801 W. Court
Janesville, WI 53545
1-608-752-7463
- Lycon, Inc.
Goodwin Lyons
1110 Harding
Janesville, WI 53545
1-608-754-7702
- Menards
2851 Milwaukee Road
Beloit, WI 53511
1-608-365-8933
- Ace Hardware
430 Broad St.
Beloit, WI 53511
1-608-365-7443
- Prairie Avenue Concrete
Vicky Hanson
3527 Prairie Avenue
Beloit, WI 53511
1-608-365-8118
- Guenther Electric
Doug Guenther
1513 Sixth Street
Beloit, WI 53511
1-608-365-9494
- ABC Supply Company
9203 North 2nd Street
Roscoe, IL 61073
1-815-637-6977
- Beloit Redi-Mix
Danny Shear
863 E. Philhower
Beloit, WI 53511
1-608-365-8837
- Rogers Ready Mix
Robert Rogers
624 Eastern Avenue
S. Beloit, IL 61080
1-815-389-2223
- Mid-States Concrete
Charles Harker
500 South Park Avenue
S. Beloit, IL 61080
1-608-364-1072
- Lappin Electric
Larry Durben
3160 S Prairie Ave
Beloit, WI 53511
1-608-365-3375
- McGivra Electric
1411 Huebbe Parkway
Beloit, WI 53511
1-608-364-4459
- Carroll Electric
Patrick Carroll
1901 East County Road
Beloit, WI 53511
1-608-364-4044

- Gustafson Electric
Wallace Gustafson
Stateline Road
Beloit, WI 53511
1-608-364-4044
- ABF Electric, Inc.
Jeremy Churchill
2834 Bartells Dr.
Beloit, WI 53511
1-608-313-9299
- Quigley Smart
1344 Madison Rd
Beloit, WI 53511
1-608-365-6688
- MCI Mechanical Contractors
1441 Plainfield
Janesville, WI 53545
1-608-756-9600
- Lloyd's Plumbing & Heating
2352 W Hwy 14
Janesville, WI 53545
1-608-756-2626
- TRI-COR Mechanical, Inc
1522 Knilans Rd
Janesville, WI 53545
1-608-754-7877
- R & R Concrete & Excavating
939 S. Kessler Rd
Janesville, WI 53545
1-608-756-4909
- The Morse Group
1390 Gateway Blvd.
Beloit, WI 53511
1-608-299-0170
www.themorsegroup.com
- Paschke Concrete
1-414-724-5625
- Air Temp Services
1-608-257-2600

INSURANCE BROKER AGENTS

- Alongi-Santas Insurance
Ana Alongi
2211 Cranston Rd
Beloit, WI 53511
1-608-362-3370
- Combined Insurance Group
Mike Dillard
1-608-365-5551
- Williams Group Health
Mike Williams
1-608-365-2242

FINANCIAL INSTITUTIONS

- Blackhawk Bank
400 Broad Street
Beloit, WI 53511
1-608-364-8911
- First National Bank & Trust Company
345 East Grand Avenue
Beloit, WI 53511
1-608-363-8000
- M&I Bank of Beloit
500 East Grand Avenue
Beloit, WI 53511
1-608-365-2221
- First American Credit Union
1982 Cranston Rd
Beloit, WI 53511
1-608-364-3700
- First Community Credit Union
1702 Park Ave
Beloit, WI 53511
1-608-362-9077
- Gateway Community Bank
2215 Cranston Rd.
Beloit, WI 53511
1-608-313-6662